

STRATEGIC MAPPING & ACTION PLAN

Co-operatives UK working with Plymouth City Council

Provision of strategic support

Plymouth City Councils (PCC) Corporate Plan sets co-operative working as a strategic value and wanted to set an action plan for increasing the number of businesses in the city that are owned and run co-operatively.

The brief and procuring via CCIN Framework

To ensure that the methodology could be benchmarked with existing sector mapping and to provide a Strategic Action Plan to double the size of this sector by 2025, PCC appointed Cooperatives UK to undertake research and provide recommendations.

Co-ops UK's mapping capability

The work for PCC produced six distinct yet connected outputs, including a static report mapping all co-operatives and mutual businesses in the area, accompanying commentary to pull out broad themes and key industries identified through analysis and raw data files provided with metadata sources.

Development of the Strategic Action Plan

Analysis of the mapping research, local economic development research and consultation with key stakeholders identified by PCC enabled Co-operatives UK to analyse five strands for strategic priorities:

- 1. Strategic Growth Areas sectoral analysis to understand both the geographical concentration of sectors and industrial specialisation in Plymouth.
- 2. **Access to finance** scoping of potential sources of finance and enablers such as tax reliefs and mutual guarantee schemes
- 3. Business Support identification of potential forms of business advice and support
- 4. **Awareness** promoting the co-op option amongst key audiences, including business support and other intermediaries
- 5. **Procurement / Commissioning** opportunities to leverage PCC procurement to facilitate growth

Moving forward

PCC will aim to double the co-operative economy by 2025 across four indicators: organisation; turnover; membership and employees. This will be achieved by creating the right conditions for co-operative formation. These include:

- **Finance**: Scoping the viability of a new community investment institution to offer appropriate finance to new-start co-ops
- **Support**: Building the capacity of the council to implement the Action Plan and facilitate peer support between existing and emerging co-operatives
- **Inform:** Consider a "co-operative option" awareness programme to inform both prospective co-operatives and the wider professional services sector

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