

Business profile

RedQuadrant is a customer-focused efficiency and transformation consultancy for the public sector. Our approach to transformation is to focus on making change happen whilst ensuring that change is sustainable – we work with our clients, building capacity through skills and knowledge transfer and making ourselves redundant in ensuring change can continue after we have left. For the CCIN framework, we will additionally be able to draw upon the skills and expertise of some longstanding and valued partners whose approaches and experience complement our own:

- **CIPFA** is the only professional accountancy body in the world exclusively dedicated to public finance. Recent research and publications include: transforming services, social enterprise in public service delivery, public service mutuals, and applying social value.
- **The National Council for Voluntary Organisations (NCVO)** champions the voluntary sector and volunteering. NCVO has extensive expertise in upskilling both the statutory and the voluntary sectors, facilitating more productive commissioning relationships and better public services.
- **Social Business International (SBI)** and its **E3M** network (which focuses on innovation in public services) have extensive experience of promoting and developing co-operatives and social enterprises to deliver local transformation and address local and national policy agendas.
- **The Social Innovation Partnership (TSIP)** works with organisations to help them clarify their purpose and what it is they want to achieve. It then supports them to develop the systems and skills they need to embed evidence and innovation in their work. With this combination of strategic and practical support, organisations can measure, communicate and grow their social impact.

We have access to a wealth of experience through our network of over 500 independent consultants, and, in collaboration with our partners, have the skills and capacity to offer expertise on the full range of local government functions – please see our [website](#) for more details. Collectively, we have a track record in relation to significant themes such as:

- place/locality and neighbourhood working;
- community capacity building and asset based approaches;
- alternative service delivery models such as community enterprises and mutuals;
- effective partnerships and collaboration with public sector partners, the voluntary and business sectors;
- systems thinking and systems leadership;
- service redesign;
- behaviour change and demand management;
- social enterprise and social value;
- joint needs assessment and outcomes-based commissioning;
- performance management;
- effective and efficient resource management and ethical commercial approaches;
- evaluation, social impact and return on investment